

SHRM 2014 Talent Management Conference

Monday, April 28, 2014

How Motivation-Based Interviewing Positively Impacts Quality of Hire

Presenter: Carol Quinn

Number of attendees: **234**

Number of evaluations tabulated: **68**

Note: a rating of 3.8 or better is acceptable.

Rating Scale: 5 = Excellent; 4 = Very Good; 3 = Good; 2 = Fair; 1 = Poor

Item Rated	This session: Your Average	All sessions: Overall Average
Quality of Information Presented	4.2	3.8
Carol Quinn	4.4	3.9
Applicability to Professional Development	4.3	3.7
Relevance to Attendee's Job	4.3	3.8
Percentage who felt the session was selling a product or service	18%	7%

COMMENTS:

She made me want to buy her book for more info (I did) but she did not "sell" it.
Loved the music exercise to help us think out of the box on how to perceive locus...
Great PowerPoint and lots of takeaways
gave me new perspective
Was very clear in her approach on what HR professionals can do better in vetting out candidates in the interview process using more specific techniques. Music test at end was engaging and an effective teaching tool.
I am so excited about trying her product. Oddly enough I had researched this information about 6 months ago but had not registered to take the training course. I definitely will do the MBI training now. Although she mentioned her product and what it does, I didn't feel she was hardcore selling it to the group.
I was disappointed that the speaker didn't present materials that included some examples of motivation-based interview questions. She pushed her book. In flipping quickly through the book, I didn't see anything there either. Perhaps I did not look closely enough. I went to that session looking for tools. She presented some, but much was left on the table (which she warned us about).
very annoying, repetitive, nothing new or valuable
Carol's presentation was excellent. Useful information that will help me be better prepared for our panel interviews. This will help me as well when I go into an interview for my own professional growth.
Too much of a sales pitch - didn't get how to do Motivational Based Interviews without buying her book. Very frustrating.
Carol did a fantastic job providing an overview of Motivational Based Interviewing. I was interested enough to purchase her book for our recruiter back home. She freely shared valuable information without a sales job! I really appreciated that.
Very poor, more interested in selling her book.
Music chart great idea!
Enjoyed presentation but wanted examples of questions.
I was very interested in the topic. My only wish was that there was more take-away, usable content to bring back and immediately apply to my profession. There was some, but I wanted more.