

Carol Quinn - Letters of Recommendation:

● [Neal Squyres](#), Manager of Western Hemisphere Resourcing Operations – BP America

*“I worked very closely with Carol and her company, Hire Authority, in implementing a customized MBI training course for BP America starting in 2001. Over the next several years the demand for MBI expanded. Carol and I again worked together to develop her first MBI Train-the Trainer class, a comprehensive 4 day workshop. We implemented the TTT and trained and certified numerous in-house MBI trainers. Carol was always a great team player, attuned to the needs of the company, yet not afraid to ensure that the integrity of her training model was upheld. Her depth of knowledge and passion for MBI was, in many ways, transformational to the organization's interviewing and selection process. Over a period of 5 years, with Carol's help and guidance, BP implemented MBI across the Western Hemisphere, in both English and Spanish, and continues to use the interviewing methodology today. As a result of these efforts, Hire Authority was nominated for BP's Helios Award, a prestigious recognition for excellence, in the Innovation category. Even though I have retired from BP, Carol and I continue our professional and personal relationship and I consider her a valuable colleague.”* March 10, 2009

● [Thomas E. T. O'Connor](#), Senior VP, Sales and Marketing - SQI Diagnostics, Inc. (512-394-0321)

*“I hired Carol Quinn to be the keynote speaker for our North America Sales Meeting while I was Director of Sales, at Beckman Coulter. The message from her book "THE ATTITUDE, The Thinking That Makes Great Things Happen!" was inspirational. She clearly understands the familiar character and focus that high performers uniquely share and knows how to challenge them to reach new heights. It was just what the sales team needed to start the year off with an attitude that helped us accomplish awesome overachievement in the face of adversity. Carol and her message is a must for any sales team that must overcome unordinary obstacles, tough competition and contains team members that have doubts of reaching success. She is truly gifted and I give my highest recommendation to her advice. Regards, Thomas.”* February 6, 2009

● [Maria Ferrante Wilson](#), SPHR, Human Resource Manager - Beckman Coulter

*“Carol is a great communicator and highly effective Instructor. I was introduced to Carol from attending an Interview Skills Workshop she conducted for our local HR group. I was so impressed I immediately recommended her as an Instructor to teach our managers how to hire "high performers". Her intense passion for the subject, and practical format of the course have earned her consistent high evaluations from our course participants. I would highly recommend Carol's services to any company (large or small).”* February 2, 2009

• Mike Robles, HR Director - BP Wind Energy

*“Carol is an expert in her field and clients will find her purposeful in her approach to their business. As a speaker she is engaging and relevant on the topic of recruiting/interviewing people. She also provides excellent service as a business consultant in helping evaluate and train your staff. We continue to benefit from her services years later.”* March 23, 2009

• Michael Bruce, President - McFrank & Williams Advertising Agency, New York City

*“Carol Quinn has an inspiring, almost unbelievable way of getting her audience to learn. The concepts that she teaches are enlightening, logical and easy to implement. Carol not only teaches how to effectively identify and hire high performers, she understands how they are able to achieve more. She is very motivating. Her approach provokes people to look inside themselves to see if they are a high performer as well and if not, how they can be. You can see how passionate she is about the message she delivers. I have recommended her to many of our Fortune 1000 clients.”* March 9, 2009

• Bob Korch, Marketing and Public Relations Leader – Matrix Resources

*“Carol is the go-to for organizations looking to hire top performers. Both as a seminar speaker as well as author, she reveals the traits -- attitude is oftentimes much more important than skills -- to look for when hiring new staff. Read more in one of her MATRIX Resources white papers: [www.matrixresources.com/whitepapers](http://www.matrixresources.com/whitepapers)”* March 14, 2009

• Marilee (Hinga) Norred, Relationship Manager, Recruiting - BP

*“Carol was engaged by BP several years back to bring the "Motivation Based Interviewing" methodology to our US recruiting practices. Although I was not her primary contact, I did work with her several times in the ongoing implementation/maintenance of the interviewing process. Carol is a dynamic speaker and able to share her knowledge and enthusiasm around her topic to those in her audience! She firmly believes in the methodology - and it shows through her capable delivery of training, insightful consulting to her clients, and well-written materials and book(s). I would recommend both the methodology and Carol to others who are looking at kicking their interviewing processes up a notch!”* February 5, 2009